

September 2011

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Organization

Executive Board

Steve Brooks
Chairman

Joseph Shaw
Past Chairman

Tommy Herndon
Incoming Chairman

Alan Schott
Chris Klinger
Mike Allegri
Sylvia Mattingly

[Board of Directors](#)

Welcome to the CBCC news!

2011 Flavors of the South



Photo courtesy of
Phyllis Freels Photography

The Central Baldwin Chamber of Commerce held its 8th annual food and wine tasting event, "Flavors of the South", on July 28th, 2011 at St. Patrick's School Gymnasium in Robertsdale.

The event had over 400 attendees and featured 21 food and beverage vendors from throughout the county including Budweiser-

Busch Distributing, Buffalo Rock, Cain's Piggly Wiggly Cost Plus, Coca-Cola Bottling Co., Liz's Lunch at Fitzpen Place, Goo Roo's Grill, Greer's Catering, Hickory House BBQ, Ivey's Fine Dining, LA Catering, Les Roux, Lil G's Cajun Market, Magnolia Blossom Cafe, Mama Lou's, O'Charley's, Papa's Place, Sam's Club, South Baldwin Regional Medical Center, The Bake Shoppe Cafe, The Blake at Malbis and Vitolli's Pizzeria.

The event also included a silent auction with over 100 items that were donated from chamber and community businesses.

Entertainment was provided by James "Milkshake" Patterson.

Sponsors for this event included [Presenting Sponsor](#)

- [Baldwin EMC](#); [Diamond Sponsors](#) - [Cain's Piggly Wiggly Cost Plus](#) and [Power Productions](#); [Gold Sponsors](#) - [Gruenloh & Associates](#) and [Mack Funeral Home](#); [Silver Sponsors](#) - [Budweiser-Busch Distributing Co.](#), [Century 21 SSM Real Estate](#), [Coca-Cola Bottling Co.](#), [Cruise Away](#), [Golden Living Center](#) and [Sweetpea Services](#); and [Bronze Sponsors](#) - [Franklin Primary Health Center](#), [Riviera Utilities](#) and [Sturma Builders](#).



Photo courtesy of
Phyllis Freels Photography

*Jared Lyles
Jennifer Cook
Charles Eubanks
Ronnie Givens
Doug Garner
Darlene Roper
Cindy Brown
Leslie Sawyer
Patrick Northcutt
Wayne Gruenloh
Susanna Dollarhide*

Town Representatives

*Katina Griffin
City of Robertsdale*

*Mary deLaunay
Town of Silverhill*

Town of Summerdale

*Joey Knight
Town of Loxley*

Staff

*Jamie Mangion
Director of Operations*

Elections for 2012 CBCC Board of Directors

The Central Baldwin Chamber of Commerce holds elections for several positions on the CBCC Board of Directors each year. Annual Elections are held in October for open Board positions. All CBCC members are eligible for nomination.

Board membership requires participation at the monthly meeting that is held the second Wednesday of each month at 7:45am at the Chamber office. Board members are also expected to attend Chamber sponsored events and serve on at least one committee. Directors receive no compensation and serve a term of three years.

The board consists of 18 voting members and 4 non-voting town representatives from Robertsdale, Loxley, Summerdale and Silverhill. The board makes decisions for the Chamber regarding policy, establishes an annual budget and program of work, elects the offices of the Chamber and manages staff.

If you're engaged in the community, care about your surroundings, want to keep business local and don't mind rolling up your sleeves and helping with events, then you're exactly the person we're looking for. And if you don't feel you fit this mold but know someone who does, let us know. You can call 251-947-2626 or visit www.centralbaldwin.com to fill out an application to be considered for nomination.

Applications can be returned by mail to P.O. Box 587, Robertsdale, AL 36567, faxed to 251-947-4809.

Newsletter Sponsors



**Riviera
Utilities**



**Thank you to our
Chamber Building
Sponsor**



Join Our Mailing List!

Chamber's Sponsorship Campaign Kick-Off

The Chamber is planning its 2012 Sponsorship Campaign scheduled to kick-off mid-September and end on December 1st. This two month sponsorship campaign will raise funds for the Chamber's programs, events, publications, building and electronic media for the entire year as well as allow business to plan their marketing budget and make them aware of Chamber programs.

Time and again the CBCC has demonstrated how much our area needs this type of organization. But to thrive, any non-profit organization needs the support of its membership. We believe that the various sponsorship opportunities have developed into a great marketing tool and we are sure that your business will not only benefit from the value, but at the same time show your support for central Baldwin's businesses and the community.

Sponsorships help to generate funds for the Chamber to provide additional membership services to its members and to continue to promote commerce in the central Baldwin area. The Chamber appreciates all sponsors and makes great strides in recognizing each sponsoring organization. We are always looking at new ways to promote our members businesses and the community.

The 2012 Sponsorship Opportunities packet is scheduled to mailed out to all 2011 sponsors by Friday, September 16th and to the full membership by Friday, September 23rd. This packet presents all the sponsorship opportunities available in 2012 in a catalog format that will help Chamber members plan their marketing in an organized fashion.

During the campaign, Chamber members can select the sponsorship opportunities best suited to their needs from an array of sponsorships ranging from \$25 to \$25,000.

Be on the look out for your packet, look it over and call the Chamber at 251-947-2626. Staff can assist you in choosing

which options best fit your marketing needs.

A Fairhope Find Opens in Robertsdale



Pictured are CBCC Ambassador David Garbo of Hiller Systems, CBCC Ambassador John Thomas of Liberty Telecom Consultants, Laura Scott of Identity Signs, George Williams of A Fairhope Find, Kevin McCandless of A Fairhope Find, CBCC Chairman Steve Brooks of Riviera Utilities and CBCC Ambassador Tex Kline of Tidbits.

A Fairhope Find is an eclectic collection of antique and vintage; furniture, glassware, china porcelain, jewelry, books, architectural, paintings, engravings, prints, sculpture, decorative items, coins, currency and other items. Many interests are included in their offerings.

A Fairhope Find also buys gold, silver, coins and all the other above mentioned items.

"It has contributed to an understanding of what we do," said Kevin McCandless, owner of A Fairhope Find. "People have a better understanding that dealers have to make a living at this or there will be no one to buy the things they want to

sell."

A Fairhope Find was purchased as a going concern, by McCandless, in 2008. At the time it was located in downtown Fairhope. McCandless moved A Fairhope Find to Robertsdale in March of 2011.

"Between the recession and the oil spill in 2010, I didn't feel that the retail environment supported the amount of rent that was being asked in Fairhope. My wife and I started looking outside of Fairhope for a location that was suitable for a shop and had good traffic flow. I decided to keep the name since there are many people who visit Fairhope that will remember it and be looking for the same place."

A Fairhope Find's hours are 10 a.m. to 5 p.m. Monday-Saturday and noon to 5 p.m. most Sundays. "Sometimes I have things to do on Sunday that keep me from opening the shop. If I'm just going to be sitting around I might as well be here," he said. There will also be other sporadic times when he will be closed. "I have to have some time to go out and find the things that people want. It doesn't just come in the door."

The one thing that can be said about A Fairhope Find is that it is about entertainment as much as it is about sales. "I have the philosophy that when I am not enjoying the work anymore, I will give it up. I enjoy the people and hearing about all their collections and adventures in antiques. I have a few stories to tell myself. It's fun to share them."

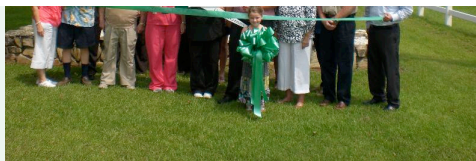
For more information on A Fairhope Find, call 251-945-3200.

Miller Family Dentistry Opens in Loxley

Miller Family Dentistry held a ribbon cutting with the Central Baldwin Chamber of Commerce to celebrate the opening of its office at 25469 Hwy



59 in Loxley. Miller Family Dentistry accepts patients of all ages and provides comprehensive care including fillings, crowns and bridges,



dentures, root canals, extractions and cosmetic procedures, including whitening trays. They are providers for most major insurances. Taking part in the opening are, chamber Ambassadors Mary deLaunay and Tex Kline, Sean McClay, Loxley Town Councilman Wally Sabin, Charlesne McCurdy, Christy Brady of Miller Family Dentistry, chamber Junior Executive Kathryn Bankester, Patricia Bankester, Dr. Michael Miller of Miller Family Dentistry, Hallie Rogers, chamber Ambassador Mary Hulse, Claudette Kider, Donna Kline, chamber Board Chairman Steve Brooks and chamber Ambassador John Price. For more information on Miller Family Dentistry, call 251-964-4000.

Ambassadors of the Month

2011 Ambassador Program Sponsor:

[Baldwin EMC](#)



Jennifer Stuart (left) was named the July "Ambassador of the Month". CBCC Chairman Steve Brooks is shown presenting the award to her.



Mary deLaunay (right) was presented the "Ambassador of the Month" award for August. Pictured with her is CBCC Director of Operations Jamie Mangion.

Jamie Mangion
Director of Operations
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www.centralbaldwin.com

"Success is going from failure to failure without losing your enthusiasm" ~ Abraham Lincoln

Calendar of Events

Business After Hours

October 11, 2011

5:00-6:30pm

Bellator Real Estate & Development
21985-A Hibbing Lane, Robertsdale

Third Thursday

October 20, 2011

7:30-8:30am

Sponsored by: Itex of the Gulf Coast

Location to be announced

4th Quarter Business Seminar

November 16, 2011

Noon-1:00pm

Central Annex

22251 Palmer St., Robertsdale

More information to come on this event

Business After Hours

November 17, 2011

5:00-6:30pm

Neuschwander, Faircloth & Hardy, P.C.

21908 Palmer St., Robertsdale

Third Thursday

November 17, 2011

7:30-8:30am

Vision Bank

22245 Hwy 59, Suite 3A, Robertsdale

**Earn
\$25.00**

Do you want to earn \$25.00? The Central Baldwin Chamber of Commerce is giving away \$25, as part of our "Membership Referral Program", to any member who refers a business that joins the Chamber (\$175.00 minimum membership fee). But wait, it gets even better! You are eligible for the cash reward for each member you refer so the opportunities are unlimited.

The cash rewards will be issued on a monthly basis. Cash cannot be given without a [referral form](#) showing you as the person referring the new business. For more information, contact the Chamber at 251-947-2626.